



Bay Adelaide Centre – East Tower
22 Adelaide Street West, Suite 3600
Toronto, Ontario M5H 4E3
T 416.865.6600 F 416.865.6636 www.grllp.com



Robert Picard

Partner

T 416.865.6645

F 416.865.6636

E rpicard@grllp.com

Expertise

Business and Corporate Commercial

Securities and Corporate Finance

Tax and Estate Planning

Education

- University of Toronto, J.D., 1985
- University of Toronto, B.A.
(Gold Medal, St. Michael's
College), 1982

Bar Admission

- Ontario Bar, 1987

Executive Summary

Robert Picard has been certified by the Law Society of Upper Canada as an expert in Corporate Commercial Law. In addition, his profound mainstream commercial law experience has resulted in his acting as lead counsel in numerous complex investment arrangements and large scale, structured projects including those in the real estate, energy, tech and nursing and retirement home industries.

Representative Work

- Energy/Infrastructure – Structuring of a large solar energy project comprising numerous commercial properties and locations in Canada. Negotiating and implementing all associated contracts. Participants included a multi-billion dollar publicly listed infrastructure company, private equity funds and venture founders. Key contracts included a comprehensive shareholder agreement with all stakeholders, multi-stage financing arrangements, site-licences, construction contracts, master leases and supply contracts. Ancillary transactions included licensing applications to energy regulators to allow construction, production and integration into the grid by the power facilities.
- Funds – Robert has overseen the establishment of private international funds serving as conduits for large acquisition and financing projects in Canada. Related mandates include multi-jurisdictional tax planning (involving both Caribbean and European tax treaty nations) to facilitate efficient feeder structures and advantageous profit repatriation strategies.
- Financing – Robert has negotiated and participated in private and public financings including private placements, venture capital, standard and convertible debt, mezzanine and asset backed transactions. These financings have included international funds and active consideration of related trans-national money clearance issues under local investment restrictions and money laundering regulations.
- Constituting and Governing Documents - Robert's expertise includes practical resolution of core governance, contribution and profit participation issues required in foundational documents such as shareholder agreements and associated structures and share rights.
- M&A - Robert has dealt with acquisitions and divestitures in numerous industries including nursing and retirement homes, high-tech, defence, real estate (various sectors including hospitality, multi-residential and commercial), forestry, metals, property management, employment/recruitment, travel, insurance, accounting, mining, chemicals, light and heavy manufacturing, plastics, storage, architecture, land development, furniture, food and beverages and publishing.



**GARDINER
ROBERTS**

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Professional Involvement

- Law Society of Ontario
- Ontario Bar Association
- Association des juristes d'expression française de l'Ontario